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Business Overview - Template

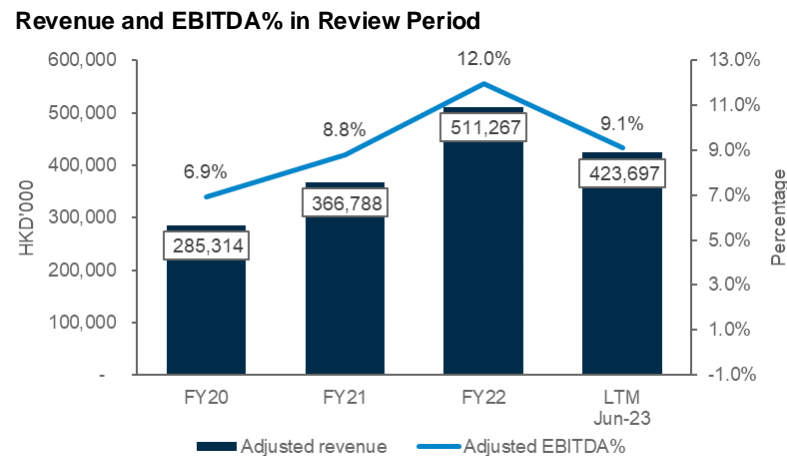


Business Overview

Background

Key customers

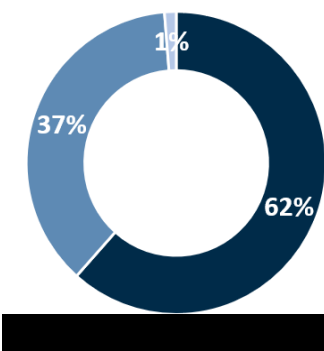
Revenue and EBITDA%



Source: Management information, UNC analysis

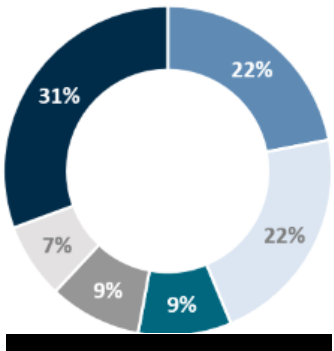
FY22 Revenue by Product and Customer

FY22 Revenue by Product



Source: Management information, UNC analysis

FY22 Revenue by Customer



Overview of Key Financials



Income Statement Overview

Adjusted Pro-forma Combined Income Statements

HKD'000	LTM			
	FY20	FY21	FY22	Jun-23
Revenue	285,314	366,788	511,267	423,697
Cost of sales	(216,594)	(273,844)	(392,495)	(333,679)
Gross profit	68,719	92,944	118,772	90,018
Other income/ (expense)	7,595	5,194	13,915	14,005
Selling expenses	(6,943)	(10,400)	(13,587)	(10,488)
Administrative expenses	(49,629)	(55,451)	(57,976)	(55,108)
EBITDA	19,742	32,286	61,123	38,427
As % of revenue				
GP%	24.1%	25.3%	23.2%	21.2%
Other income (expense) %	2.7%	1.4%	2.7%	3.3%
Selling expenses %	(2.4)%	(2.8)%	(2.7)%	(2.5)%
Administrative expenses %	(17.4)%	(15.1)%	(11.3)%	(13.0)%
EBITDA %	6.9%	8.8%	12.0%	9.1%

Source: Management information and UNC analysis

Income Statement Overview



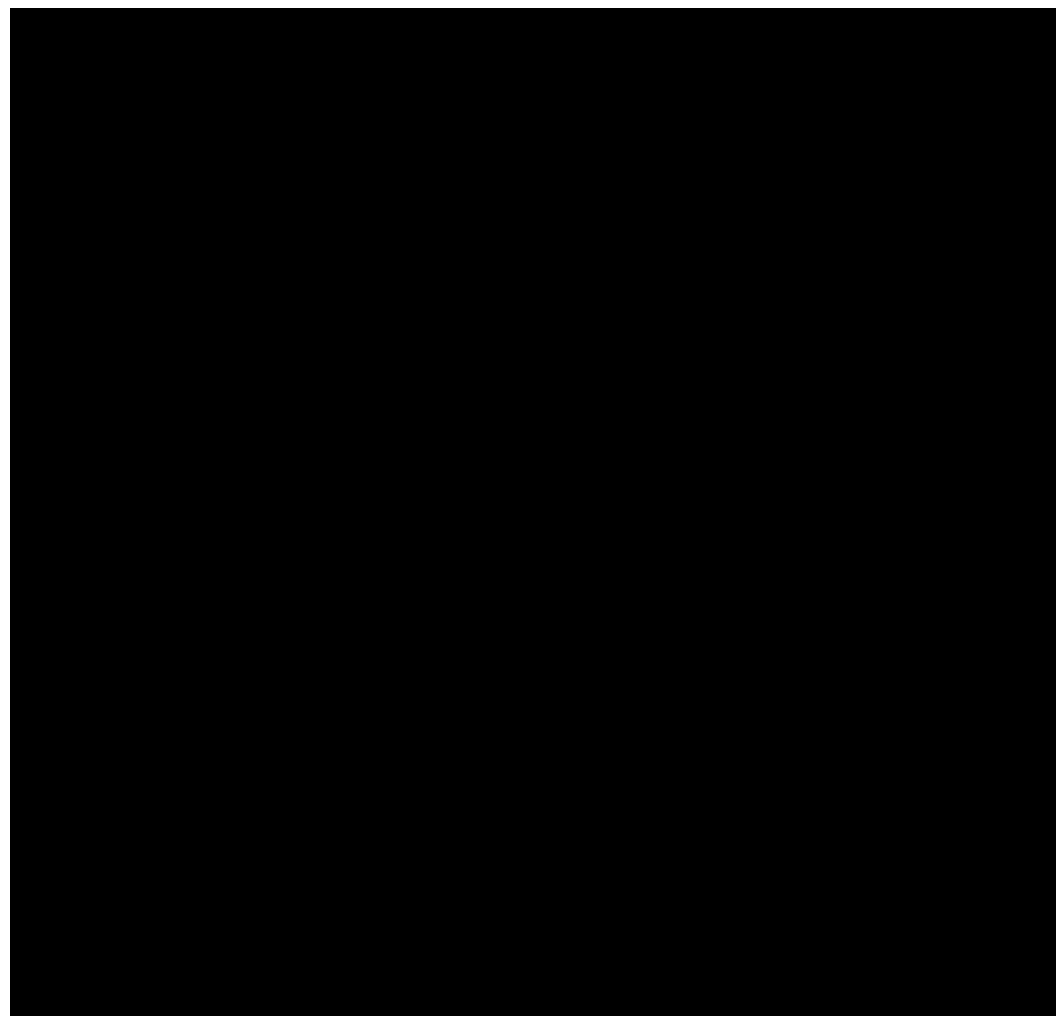
Balance Sheets Overview (1/2)

Pro-forma Combined Balance Sheets

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Property, plant and equipment	28,067	28,657	29,607	27,562
Cost of insurance investment	14,894	15,578	16,349	16,349
Deferred tax assets	2,156	(103)	2,146	2,142
Right-of-use assets	753	372	2,899	-
Intangible assets	258	349	276	265
Non-current assets	46,129	44,853	51,278	46,318
Trade receivables	75,008	79,681	77,126	88,300
Inventories	63,914	125,291	96,586	72,344
Trade payables	(18,717)	(61,864)	(37,582)	(23,618)
Deposit, prepayment and other receivables	5,996	10,265	10,037	9,308
Accruals and other payables	(13,692)	(21,897)	(17,368)	(13,212)
Tax payables	(6,726)	(2,847)	(6,609)	(5,345)
Net working capital	105,784	128,629	122,190	127,778
Cash and cash equivalents	16,217	19,789	39,227	16,301
Bank loans	(111,293)	(117,743)	(99,184)	(86,397)
Net debt	(95,076)	(97,954)	(59,957)	(70,096)
Amounts due from related companies	80,987	81,955	83,676	84,246
Amounts due to related companies	(7,882)	(6,688)	(10,589)	(12,974)
Shareholder loans	(5,853)	(5,886)	(5,899)	(5,889)
Derivative financial instruments	2,254	-	-	-
Lease liabilities	(753)	-	(2,352)	(1,312)
Deferred income tax liabilities	-	-	(2,254)	-
Other items	68,752	69,380	62,582	64,071
Net assets	125,590	144,908	176,093	168,072

Source: Management information and UNC analysis

Balance Sheets Overview



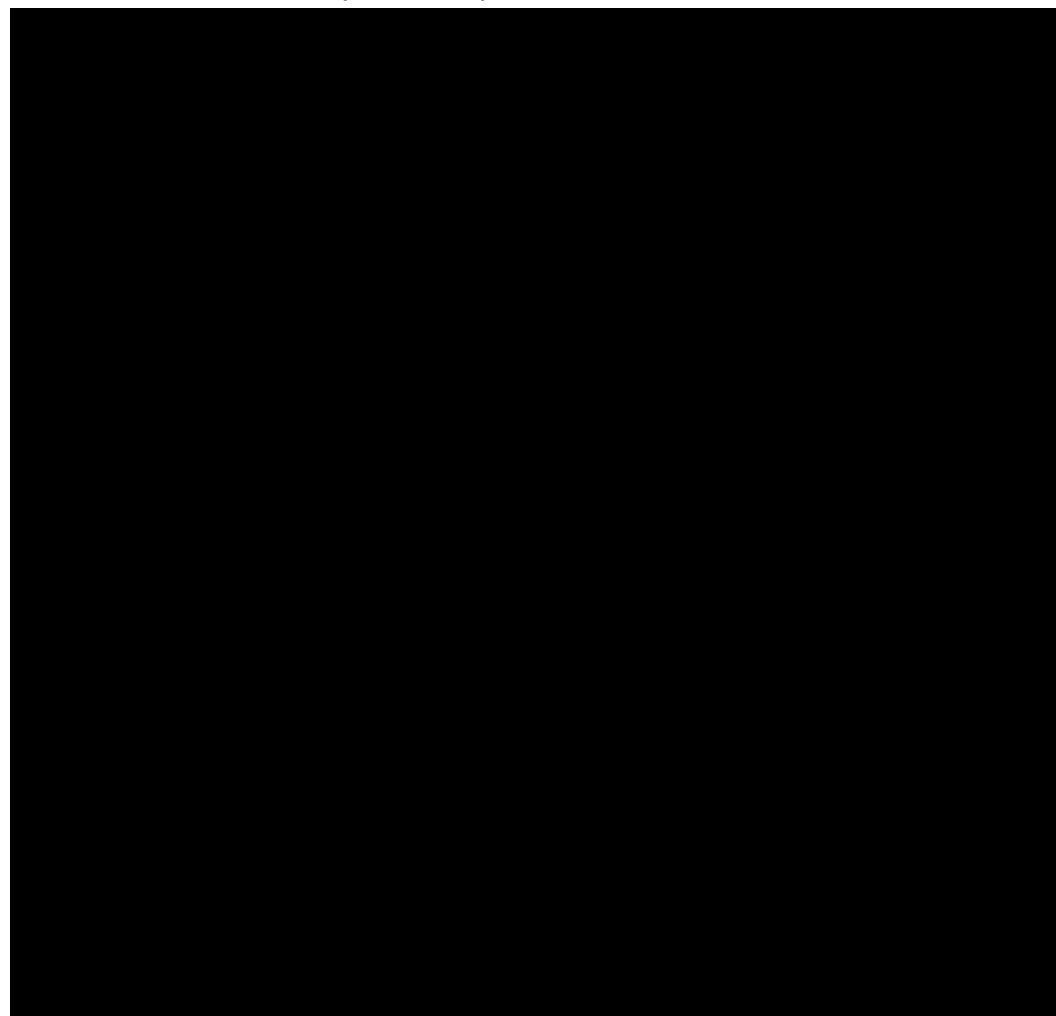
Balance Sheets Overview (2/2)

Pro-forma Combined Balance Sheets

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Source: Management information and UNC analysis

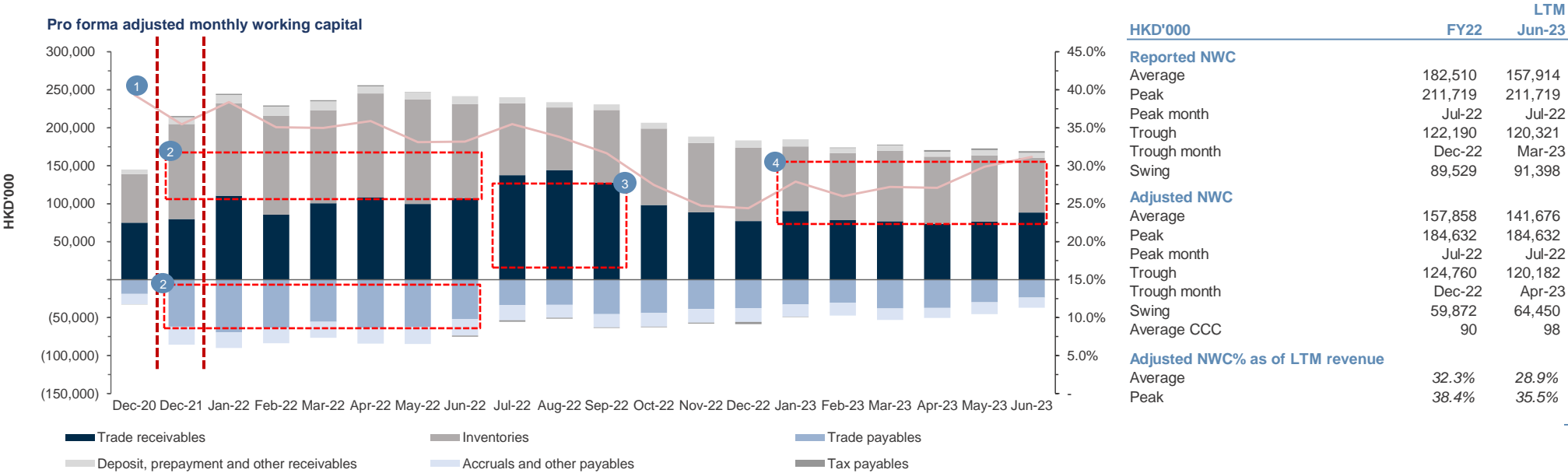
Balance Sheets Overview (Continued)



Net Working Capital



Net Working Capital



Source: Management information and UNC analysis

Overview



Supporting Analysis – Historical Cost and Expenses



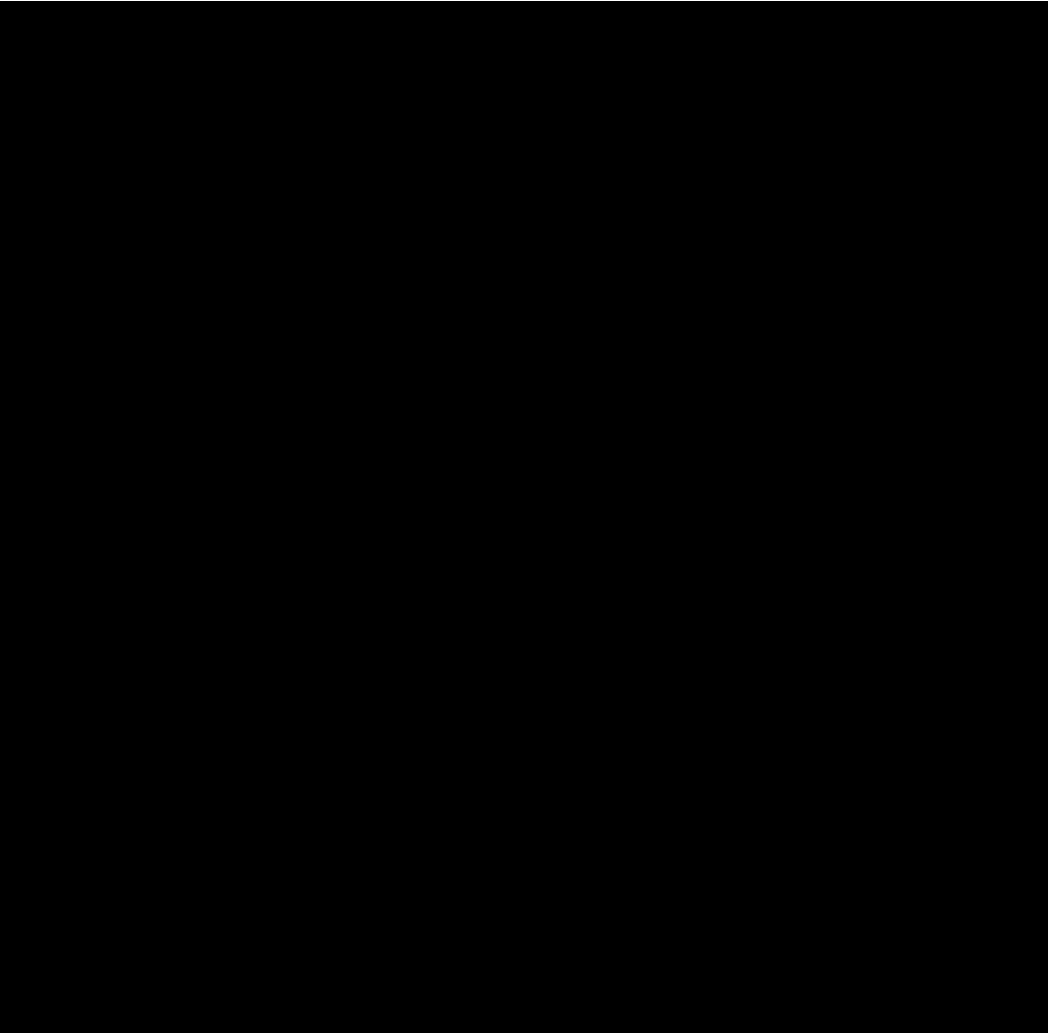
Cost of Sales

Cost of Sales

HKD'000	FY20	FY21	FY22	LTM Jun-23
Material cost	120,806	157,394	251,286	209,333
Direct labor cost	78,009	101,182	114,360	96,887
Overhead cost	10,630	12,557	13,648	13,434
WIP adjustment	3,202	(646)	9,000	10,531
BD project expense	2,425	2,615	2,813	2,592
Others	1,523	743	1,389	901
Total	216,594	273,844	392,495	333,679
As % of revenue				
Material cost	42.3%	42.9%	49.1%	49.4%
Direct labor cost	27.3%	27.6%	22.4%	22.9%
Overhead cost	3.7%	3.4%	2.7%	3.2%
WIP adjustment	1.1%	-0.2%	1.8%	2.5%
BD project expense	0.8%	0.7%	0.6%	0.6%
Others	0.5%	0.2%	0.3%	0.2%
Total	75.9%	74.7%	76.8%	78.8%

Source: Management information and UNC analysis

Cost of Sales



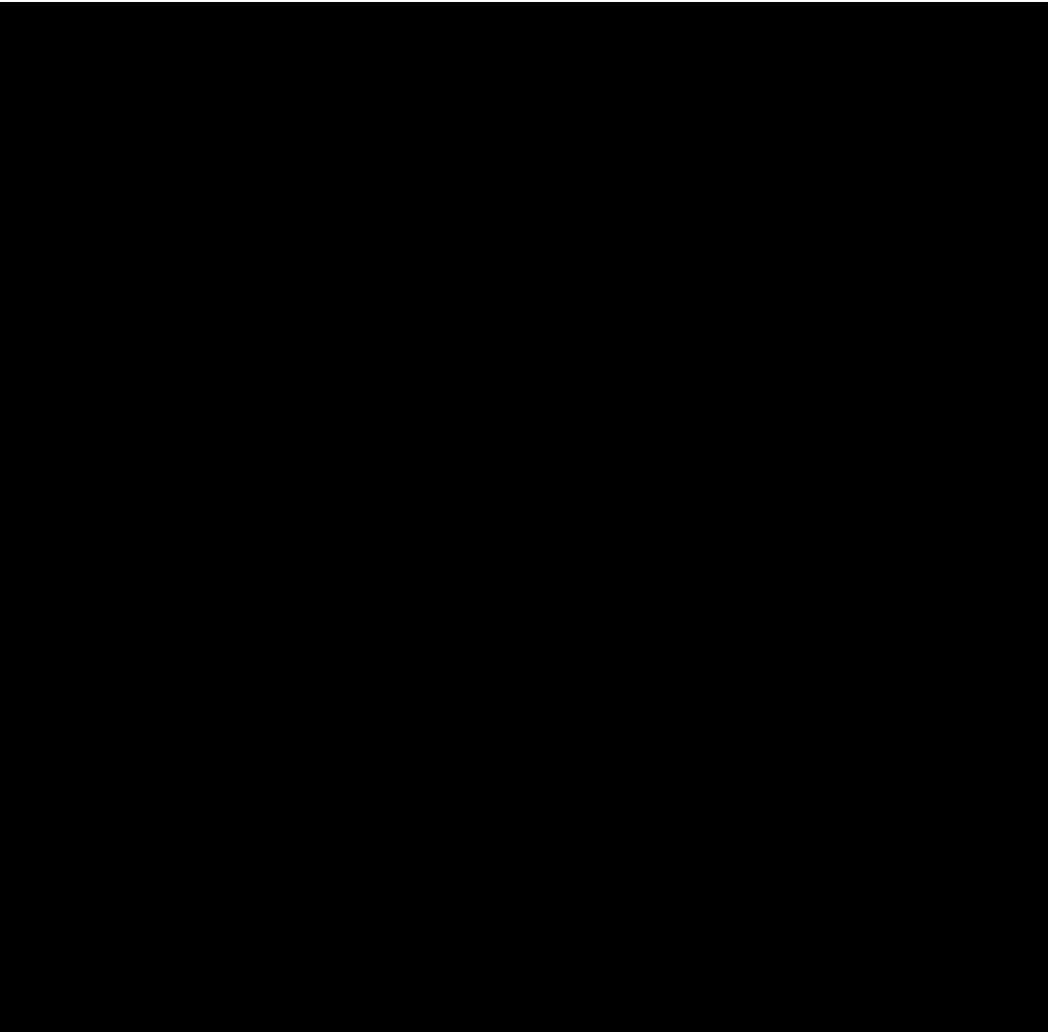
Cost of Sales – Material Costs

Cost of Sales - Material Costs

HKD'000	FY20	FY21	FY22	LTM Jun-23
Raw materials	115,903	150,539	244,960	204,262
Consumable cost	1,575	2,611	2,876	2,142
Sample cost	2,274	2,620	1,928	1,783
Raw material surcharge	1,031	1,159	1,301	1,072
Others	23	465	221	75
Total	120,806	157,394	251,286	209,333
As % of revenue				
Raw materials	40.6%	41.0%	47.9%	48.2%
Consumable cost	0.6%	0.7%	0.6%	0.5%
Sample cost	0.8%	0.7%	0.4%	0.4%
Raw material surcharge	0.4%	0.3%	0.3%	0.3%
Others	0.0%	0.1%	0.0%	0.0%
Total	42.3%	42.9%	49.1%	49.4%

Source: Management information and UNC analysis

Material Costs



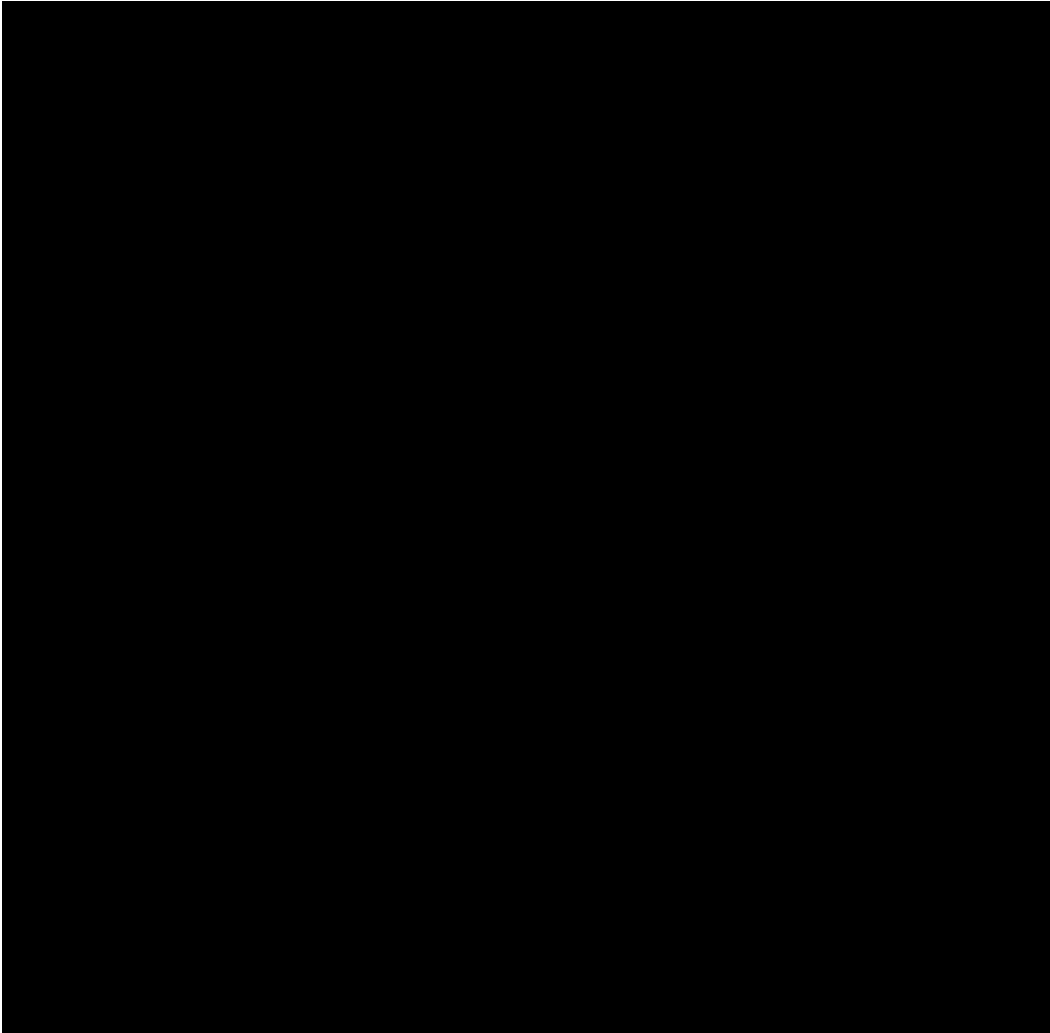
Cost of Sales – Direct Labor Costs

Cost of Sales - Direct Labor Costs

HKD'000	FY20	FY21	FY22	LTM Jun-23
Salaries and wages	60,906	75,623	86,652	73,711
Bonus	5,579	8,290	8,651	7,044
Overtime	2,897	6,504	8,155	6,351
Social security	4,438	5,936	6,463	6,001
Staff allowance	4,188	4,829	4,439	3,780
Total	78,009	101,182	114,360	96,887
As % of revenue				
Salaries and wages	21.3%	20.6%	16.9%	17.4%
Bonus	2.0%	2.3%	1.7%	1.7%
Overtime	1.0%	1.8%	1.6%	1.5%
Social security	1.6%	1.6%	1.3%	1.4%
Staff allowance	1.5%	1.3%	0.9%	0.9%
Total	27.3%	27.6%	22.4%	22.9%

Source: Management information and UNC analysis

Direct Labor Costs



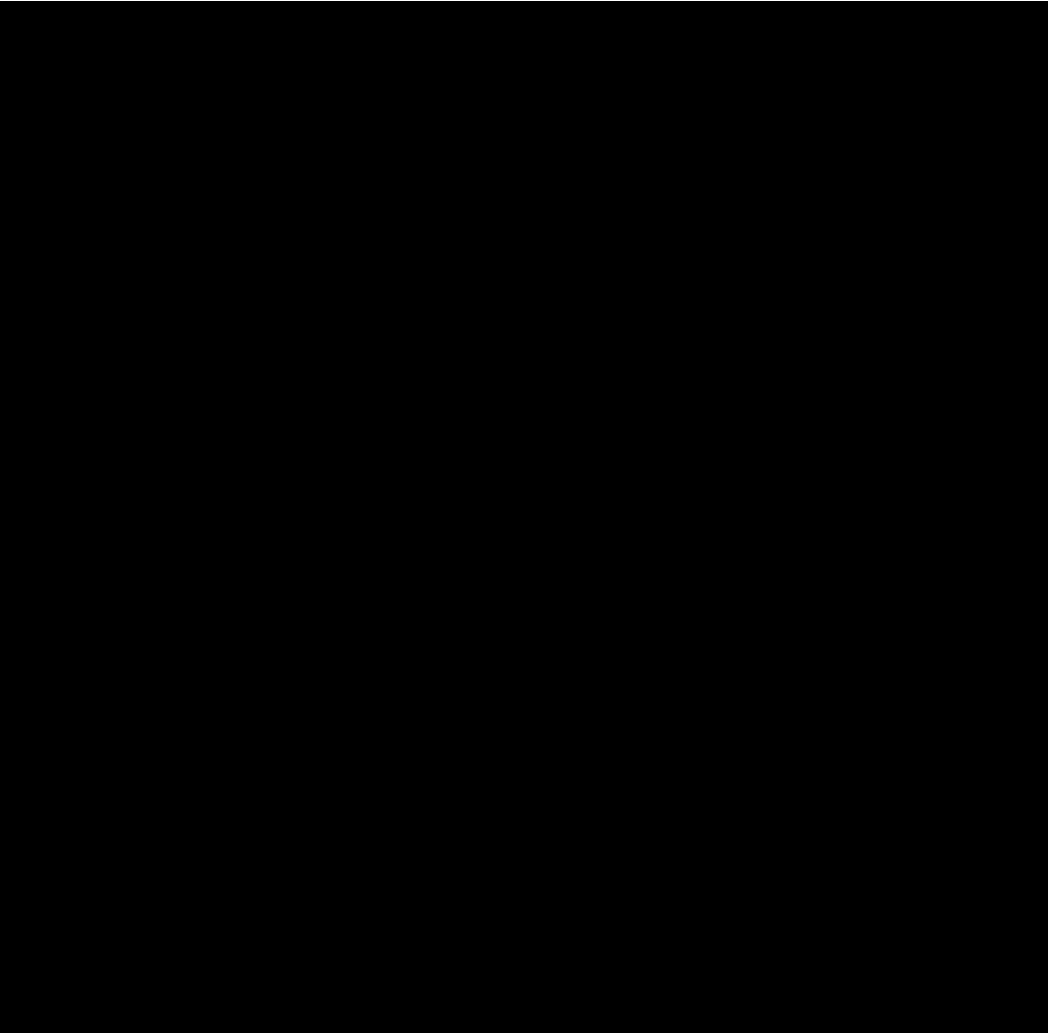
Cost of Sales – Overhead Costs

Cost of Sales - Overhead

HKD'000	FY20	FY21	FY22	LTM Jun-23
Utilities	4,932	6,726	7,191	6,440
Land and factory rent	3,895	3,902	3,911	3,777
Testing and inspection charges	1,341	1,203	1,518	1,453
Subcontract expense	-	-	370	786
Repairs and maintenance	411	629	450	487
Collection cost	48	88	185	238
Others	3	10	22	254
Total	10,630	12,557	13,648	13,434
As % of revenue				
Utilities	1.7%	1.8%	1.4%	1.5%
Land and factory rent	1.4%	1.1%	0.8%	0.9%
Testing and inspection charges	0.5%	0.3%	0.3%	0.3%
Subcontract expense	0.0%	0.0%	0.1%	0.2%
Repairs and maintenance	0.1%	0.2%	0.1%	0.1%
Collection cost	0.0%	0.0%	0.0%	0.1%
Others	0.0%	0.0%	0.0%	0.1%
Total	3.7%	3.4%	2.7%	3.2%

Source: Management information and UNC analysis

Overhead Costs



Selling Expenses

Selling Expenses

HKD'000	FY20	FY21	FY22	LTM Jun-23
Freight and export charges	4,846	6,745	8,724	6,545
Marine insurance	209	1,502	1,854	1,135
Clearing and forwarding expense	232	564	746	1,090
Transportation cost	168	511	1,407	978
Declaration charge	540	561	632	587
Commission	938	512	210	82
Advertising and promotional expense	10	4	14	71
Total	6,943	10,400	13,587	10,488
As % of revenue				
Freight and export charges	1.7%	1.8%	1.7%	1.5%
Marine insurance	0.1%	0.4%	0.4%	0.3%
Clearing and forwarding expense	0.1%	0.2%	0.1%	0.3%
Transportation cost	0.1%	0.1%	0.3%	0.2%
Declaration charge	0.2%	0.2%	0.1%	0.1%
Commission	0.3%	0.1%	0.0%	0.0%
Advertising and promotional expense	0.0%	0.0%	0.0%	0.0%
Total	2.4%	2.8%	2.7%	2.5%

Source: Management information and UNC analysis

Selling Expenses

Selling Expenses (Continued)



Administrative Expenses (1/3)

Administrative Expenses

HKD'000	FY20	FY21	FY22	LTM Jun-23
Staff costs	39,782	43,555	43,753	39,633
Office expenses	2,871	3,603	4,024	3,776
Travelling and entertainment expense	718	792	1,806	2,526
Bank charges	768	635	1,295	2,050
Rental expense	1,643	1,867	1,850	1,728
Insurance	1,136	1,312	1,302	1,220
Construction and education surtax	1,116	1,439	1,135	1,085
Repairs and maintenance expense	196	305	648	668
Motor vehicle expenses	418	475	438	517
Audit fee	216	299	299	355
Consultancy fee	85	33	149	150
Others	681	1,137	1,276	1,400
Total	49,629	55,451	57,976	55,108
As % of revenue				
Staff costs	13.9%	11.9%	8.6%	9.4%
Office expenses	1.0%	1.0%	0.8%	0.9%
Travelling and entertainment expense	0.3%	0.2%	0.4%	0.6%
Bank charges	0.3%	0.2%	0.3%	0.5%
Rental expense	0.6%	0.5%	0.4%	0.4%
Insurance	0.4%	0.4%	0.3%	0.3%
Construction and education surtax	0.4%	0.4%	0.2%	0.3%
Repairs and maintenance expense	0.1%	0.1%	0.1%	0.2%
Motor vehicle expenses	0.1%	0.1%	0.1%	0.1%
Audit fee	0.1%	0.1%	0.1%	0.1%
Consultancy fee	0.0%	0.0%	0.0%	0.0%
Others	0.2%	0.3%	0.2%	0.3%
Total	17.4%	15.1%	11.3%	13.0%

Source: Management information and UNC analysis

Administrative Expenses

Staff Costs

HKD'000	FY20	FY21	FY22	LTM Jun-23
Salaries and wages	32,273	34,788	35,050	31,576
Social security	4,064	3,719	3,831	3,554
Bonus	2,026	2,901	2,332	2,447
Staff allowance	1,129	1,648	1,994	1,331
Other staff-related expenses	291	499	546	726
Total	39,782	43,555	43,753	39,633

Source: Management information and UNC analysis



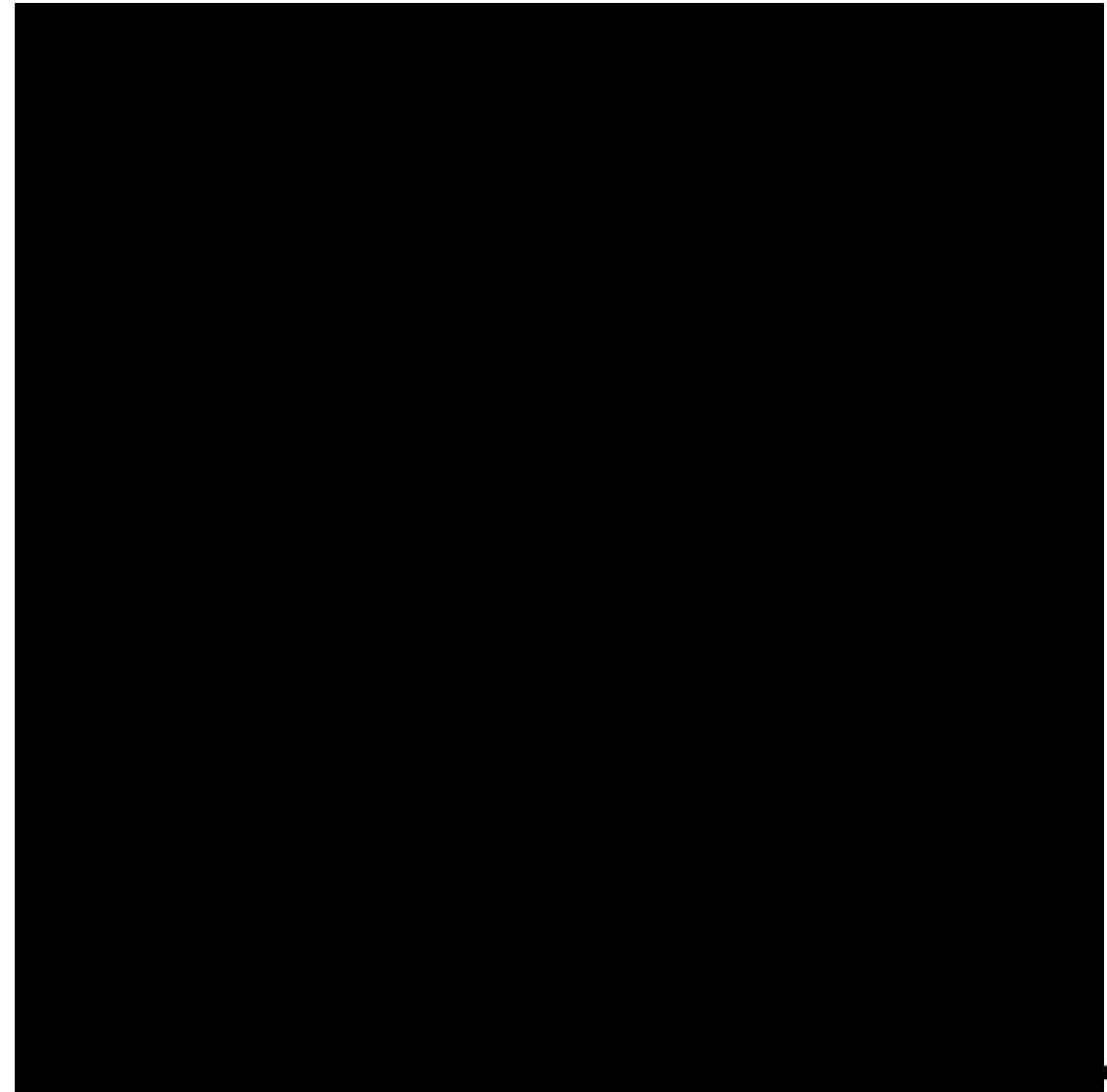
Administrative Expenses (2/3)

Administrative Expenses

HKD'000	FY20	FY21	FY22	LTM Jun-23
Staff costs	39,782	43,555	43,753	39,633
Office expenses	2,871	3,603	4,024	3,776
Travelling and entertainment expense	718	792	1,806	2,526
Bank charges	768	635	1,295	2,050
Rental expense	1,643	1,867	1,850	1,728
Insurance	1,136	1,312	1,302	1,220
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Office expenses	1.0%	1.0%	0.8%	0.9%
Travelling and entertainment expense	0.3%	0.2%	0.4%	0.6%
Bank charges	0.3%	0.2%	0.3%	0.5%
Rental expense	0.6%	0.5%	0.4%	0.4%
Insurance	0.4%	0.4%	0.3%	0.3%
Construction and education surtax	0.4%	0.4%	0.2%	0.3%
Repairs and maintenance expense	0.1%	0.1%	0.1%	0.2%
Motor vehicle expenses	0.1%	0.1%	0.1%	0.1%
Audit fee	0.1%	0.1%	0.1%	0.1%
Consultancy fee	0.0%	0.0%	0.0%	0.0%
Others	0.2%	0.3%	0.2%	0.3%
Total	17.4%	15.1%	11.3%	13.0%

Source: Management information and UNC analysis

Administrative Expenses (Continued)



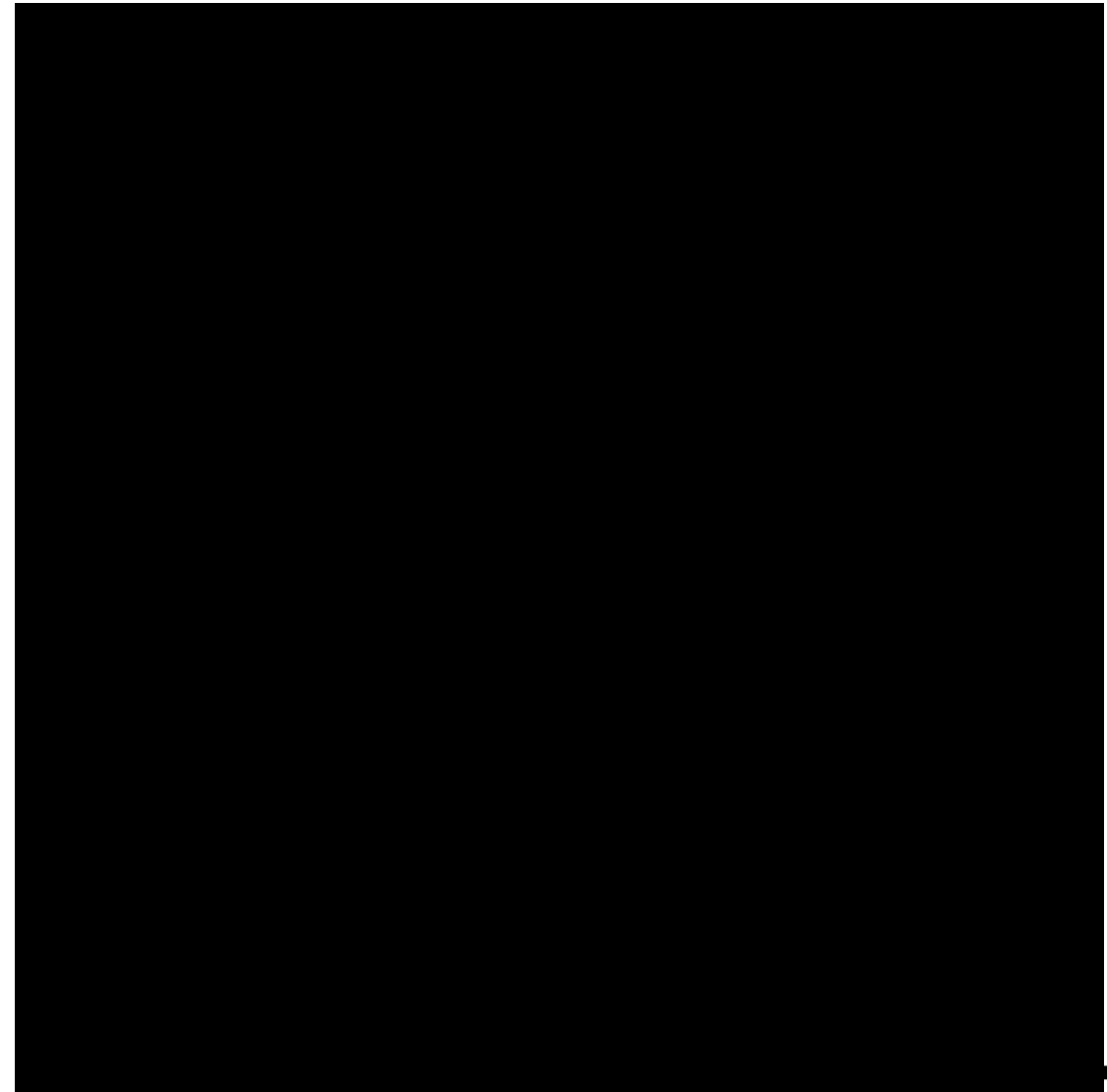
Administrative Expenses (3/3)

Administrative Expenses

HKD'000	FY20	FY21	FY22	LTM Jun-23
Staff costs	39,782	43,555	43,753	39,633
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Total	49,629	55,451	57,976	55,108
As % of revenue				
Staff costs	13.9%	11.9%	8.6%	9.4%
Office expenses	1.0%	1.0%	0.8%	0.9%
Travelling and entertainment expense	0.3%	0.2%	0.4%	0.6%
Bank charges	0.3%	0.2%	0.3%	0.5%
Rental expense	0.6%	0.5%	0.4%	0.4%
Insurance	0.4%	0.4%	0.3%	0.3%
Construction and education surtax	0.4%	0.4%	0.2%	0.3%
Repairs and maintenance expense	0.1%	0.1%	0.1%	0.2%
Motor vehicle expenses	0.1%	0.1%	0.1%	0.1%
Audit fee	0.1%	0.1%	0.1%	0.1%
Consultancy fee	0.0%	0.0%	0.0%	0.0%
Others	0.2%	0.3%	0.2%	0.3%
Total	17.4%	15.1%	11.3%	13.0%

Source: Management information and UNC analysis

Administrative Expenses (Continued)



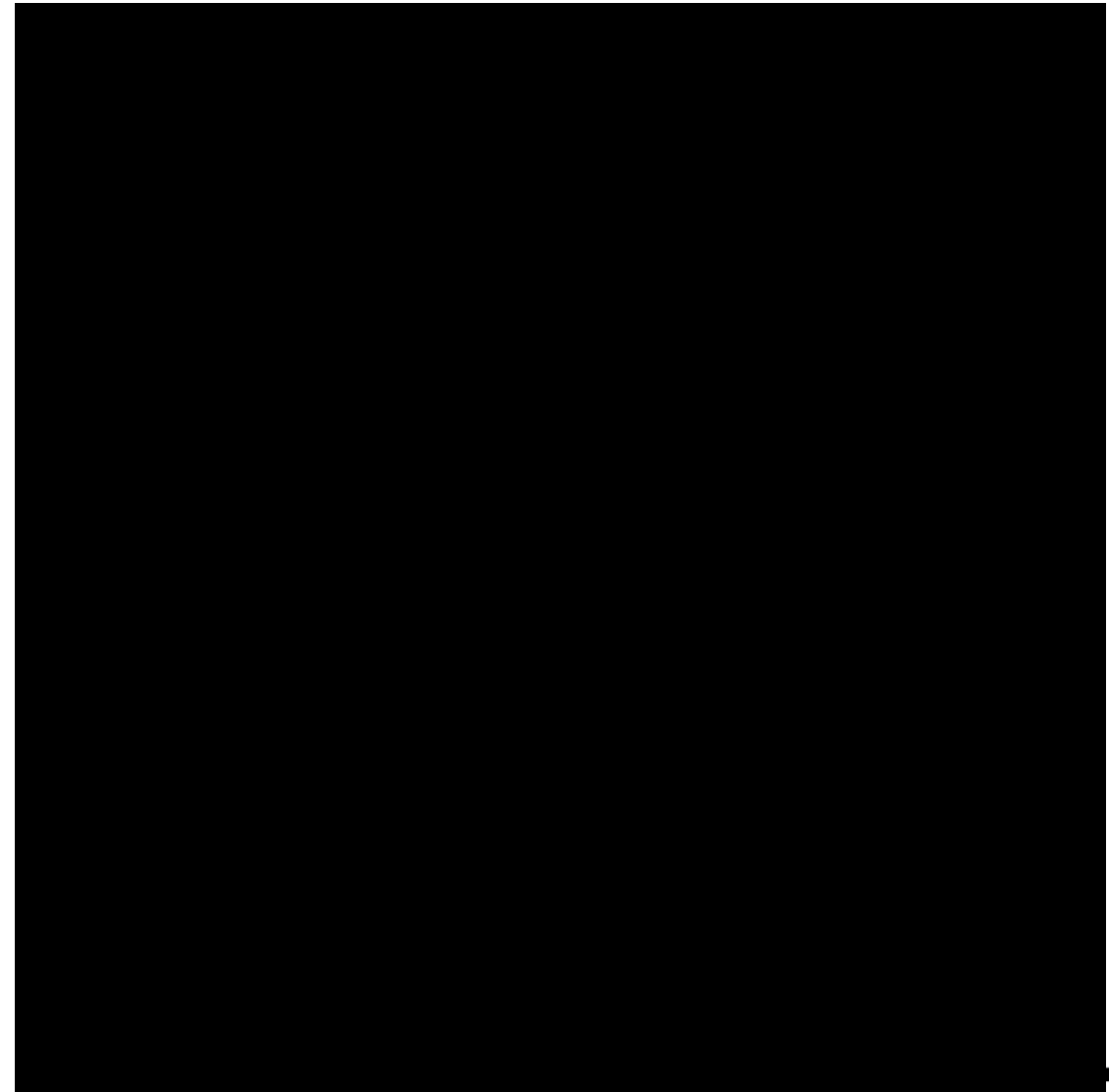
Fixed vs. Variable Costs

A&M Adjusted Fixed vs. Variable Costs

HKD'000	FY20	FY21	FY22	LTM Jun-23	Nature
Cost of sales					
Material cost (excl. sample cost)	118,532	154,774	249,359	207,551	Variable
Direct labor cost	78,009	101,182	114,360	96,887	Variable
Overhead cost (excl. subcontracting and utilities)	5,698	5,831	6,087	6,208	Fixed
Other variable costs	8,659	5,600	16,780	17,699	Variable
Other fixed costs	5,697	6,457	5,909	5,334	Fixed
Total costs above GP	216,594	273,844	392,495	333,679	
Selling expenses					
Freight, export and transportation	5,014	7,257	10,131	7,523	Variable
Clearing and declaration charges	772	1,125	1,378	1,677	Variable
Commission	938	512	210	82	Variable
Other fixed costs	220	1,507	1,868	1,206	Fixed
Total selling expenses	6,943	10,400	13,587	10,488	
Administrative expenses					
Staff costs	39,782	43,555	43,753	39,633	Fixed
Office expenses	2,871	3,603	4,024	3,776	Fixed
Travelling and entertainment expense	718	792	1,806	2,526	Fixed
Other admin expenses	6,258	7,502	8,393	9,174	Fixed
Total administrative expenses	49,629	55,451	57,976	55,108	
Total cost below GP	56,572	65,851	71,564	65,596	
Total costs	273,167	339,695	464,059	399,275	
Variable costs	211,923	270,450	392,218	331,418	
Fixed costs	61,244	69,246	71,841	67,857	
Total costs	273,167	339,695	464,059	399,275	
As % of total costs					
Variable costs	77.6%	79.6%	84.5%	83.0%	
Fixed costs	22.4%	20.4%	15.5%	17.0%	
Total	100.0%	100.0%	100.0%	100.0%	
As % of revenue					
Variable costs	74.3%	73.7%	76.7%	78.2%	
Fixed costs	21.5%	18.9%	14.1%	16.0%	
Total	95.7%	92.6%	90.8%	94.2%	

Source: Management information and UNC analysis

Overview



Supporting Analysis – Cash flow and Balance Sheets



Cash Flow Overview

Illustrative Cash Flow Statements

HKD'000	FY21	FY22
Reported EBITDA	29,267	50,033
Non-cash items	(1,167)	(685)
EBITDA before changes in working capital	28,101	49,348
Changes in working capital	(18,966)	2,677
Trade receivables	(4,673)	2,556
Inventories	(61,376)	28,705
Trade payables	43,147	(24,281)
Deposit, prepayment and other receivables	(4,268)	227
Accruals and other payables	8,205	(4,529)
Operating cash flow	9,135	52,025
Purchase of Intangible assets	(116)	(13)
Purchase of ROU assets	-	(859)
Purchase of PPE	(4,691)	(5,895)
Free cash flow (before financing and tax)	4,327	45,258
Net interest paid	(3,375)	(4,884)
Principal elements of lease payments	(753)	-
Proceeds / (repayments) from bank loans	6,451	(18,559)
Repayments to related companies	(2,161)	(1,721)
Proceeds from related companies	-	3,901
Proceeds from share money capital	2,682	1,456
Dividend paid	(3,600)	(7,514)
Financing cash flow	(757)	(27,322)
Income tax paid	(5,085)	(1,927)
Proceeds from termination of derivative financial instruments	2,742	-
Net cash flow	1,228	16,010
Cash and cash equivalents at the beginning of the year	16,217	19,789
Retained earnings variance	1,353	1,585
Effect of foreign exchange rate changes	992	1,843
Cash and cash equivalents at the end of the year	19,789	39,227
As a % of EBITDA		
Operating cash flow	31.2%	104.0%
Free cash flow (before financing and tax)	14.8%	90.5%

Source: Management information and UNC analysis

Cash flow



Inventories

Inventories

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
PHDG				
Raw materials	36,227	48,685	34,647	30,331
WIP	29,664	53,336	36,350	27,760
Provision for obsolescence	(10,241)	(12,608)	(17,832)	(18,696)
Subtotal	55,649	89,413	53,164	39,395
PYDH				
Consignment inventories	5,215	30,327	39,243	30,001
Other entities				
WIP	3,050	5,551	4,179	2,949
Total	63,914	125,291	96,586	72,344
Adjusted DIO	108	167	123	87

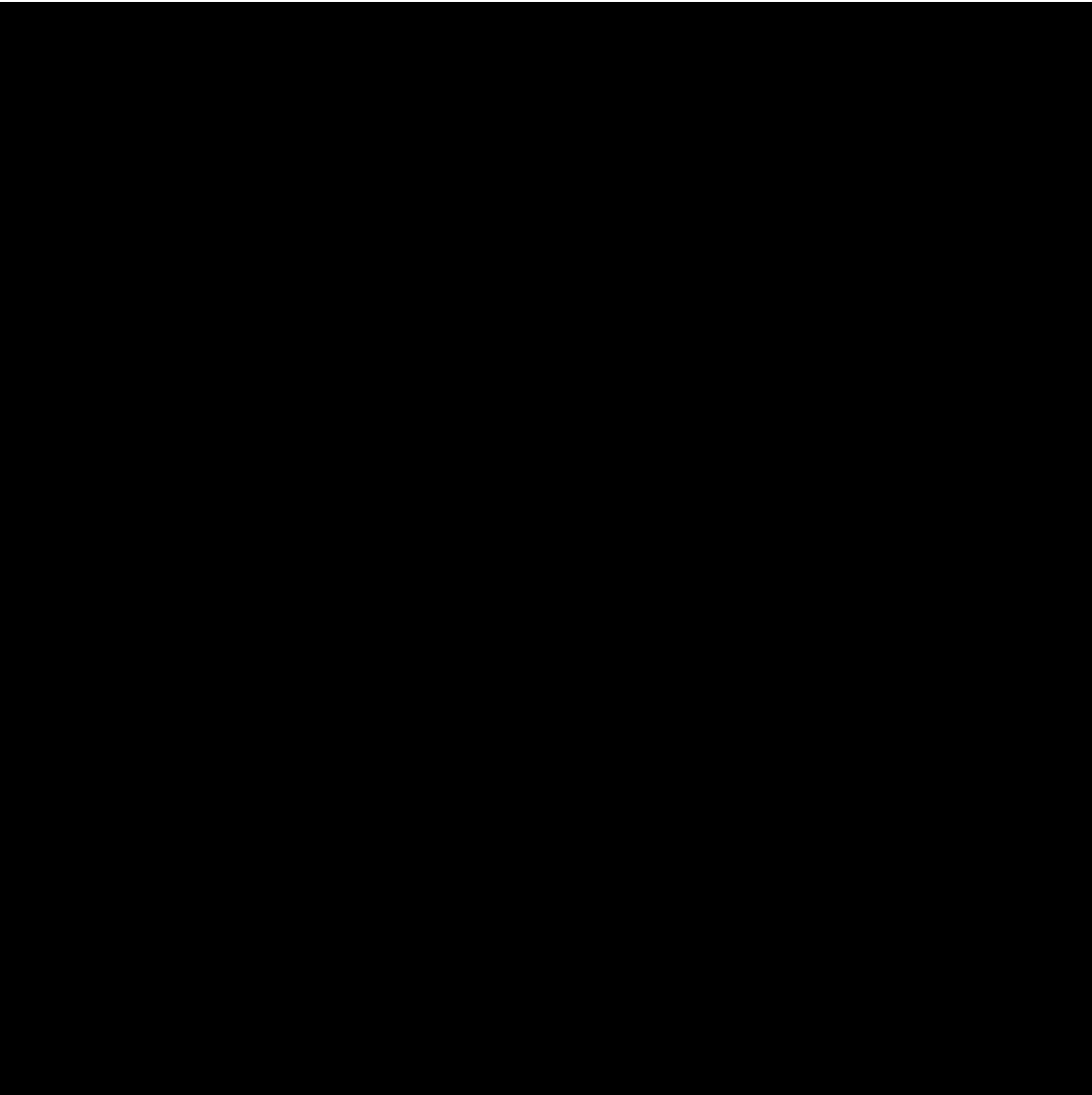
Source: Management information and UNC analysis

Inventories Aging Analysis - PHDG

HKD'000	Dec-22					Total
	0-1 years	1-2 years	2-3 years	4-5 years	Over 5 years	
Group A	2,217	797	936	729	5	4,684
Group C	1,521	934	133	243	8	2,839
Group E	1,803	1,520	559	538	21	4,441
Group L	2,690	890	1,062	1,670	3,846	10,157
Group M	9,035	3,752	1,806	2,606	3,128	20,327
Total raw materials - aging file	17,266	7,892	4,497	5,786	7,008	42,448
FX revaluation at Dec-22	-	-	-	-	-	4,165
Unreconciled difference						(11,966)
Total raw materials						34,647

Source: Management information and UNC analysis

Inventories



Trade Receivables

Trade Receivables

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
	69,941	76,071	71,748	85,096
	5,067	3,610	5,377	3,205
Total	75,008	79,681	77,126	88,300
Adjusted DSO	96	79	64	78

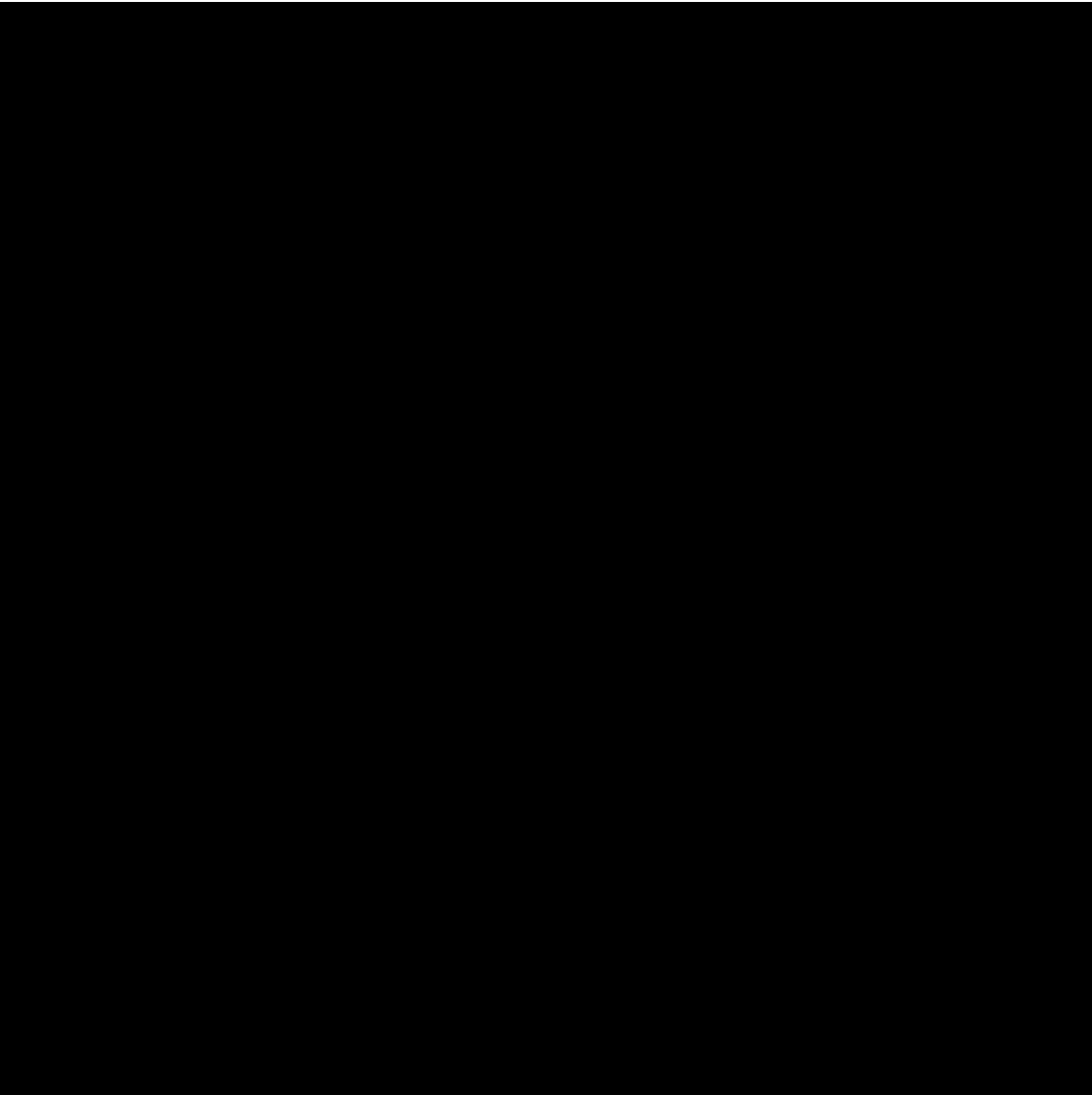
Source: Management information and UNC analysis

Trade Receivables Aging

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
PHHK				
1-30 days	36,114	33,410	31,584	37,804
31-60 days	20,335	27,786	24,966	13,644
61-90 days	9,020	13,171	8,131	14,337
91-180 days	3,695	2,775	5,481	12,757
Above 180 days	915	1,278	1,243	5,922
Unreconciled difference	(138)	(2,349)	344	632
Total	69,941	76,071	71,748	85,096
Aging group as % of total				
1-30 days	51.5%	42.6%	44.2%	44.8%
31-60 days	29.0%	35.4%	35.0%	16.2%
61-90 days	12.9%	16.8%	11.4%	17.0%
91-180 days	5.3%	3.5%	7.7%	15.1%
Above 180 days	1.3%	1.6%	1.7%	7.0%
Total	100.0%	100.0%	100.0%	100.0%

Source: Management information and UNC analysis

Trade receivables



Trade Receivables Aging Analysis

Trade Receivables Aging Analysis

HKD'000	Dec-22						Jun-23					
	1-30 days	31-60 days	61-90 days	91-180 days	Above 180 days	Total	1-30 days	31-60 days	61-90 days	91-180 days	Above 180 days	Total
	10,153	7,574	4,902	1,238	(25)	23,841	8,138	7,263	7,961	9,279	4	32,644
	8,162	199	-	105	-	8,466	8,490	16	4,848	2,073	849	16,276
	1,460	1,327	13	2	180	2,982	5,785	653	28	4	7	6,477
	3,340	3,871	-	-	(38)	7,174	6,408	2	-	-	-	6,410
	303	-	-	-	-	303	1,066	3,790	960	584	-	6,400
	1,542	257	-	100	(27)	1,872	-	-	-	-	4,552	4,552
	-	-	-	-	87	87	1,515	802	-	-	-	2,317
	946	-	-	-	31	977	1,345	311	23	477	-	2,156
	682	-	889	-	486	2,057	1,745	262	0	4	-	2,011
	-	-	-	-	-	-	1,682	-	-	-	-	1,682
Top 10 customers	26,588	13,228	5,805	1,445	694	47,760	36,174	13,098	13,821	12,420	5,411	80,924
Other customers	4,996	11,738	2,326	4,036	549	23,645	1,630	546	516	337	511	3,539
Unreconciled difference						344						632
Total	31,584	24,966	8,131	5,481	1,243	71,748	37,804	13,644	14,337	12,757	5,922	85,096
As percentage of total trade receivables	44.2%	35.0%	11.4%	7.7%	1.7%	100.0%	44.8%	16.2%	17.0%	15.1%	7.0%	100.0%

Source: Management information and UNC analysis

Trade receivables aging analysis



Trade Payables

Trade Payables

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
	8,052	36,751	27,425	15,968
	10,665	25,113	10,157	7,650
Total	18,717	61,864	37,582	23,618
Adjusted DPO	62	103	65	73

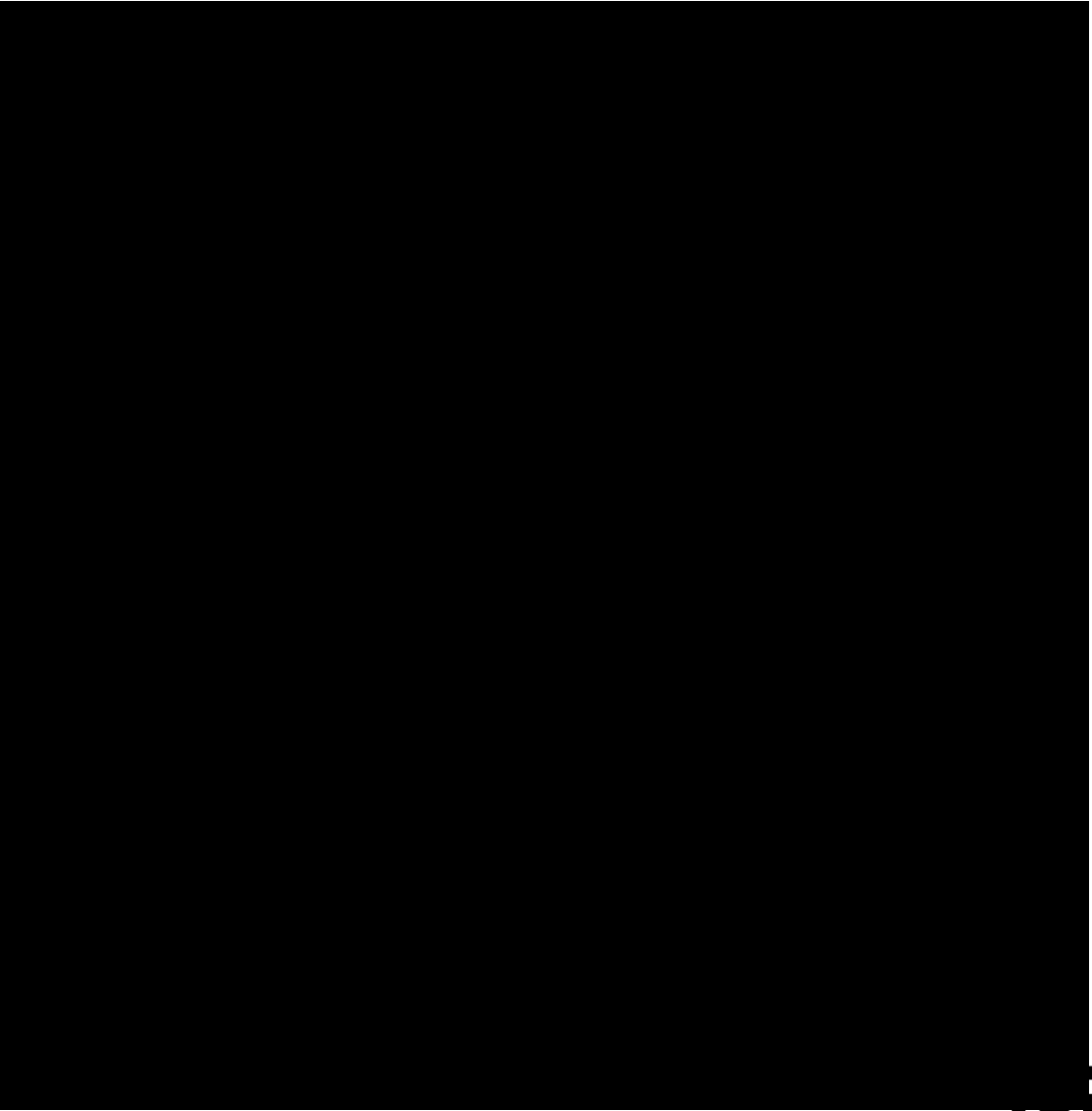
Source: Management information and UNC analysis

Trade Payables Aging

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
PHHK				
1-30 days	4,036	15,948	9,976	6,179
31-60 days	2,036	15,107	9,170	5,527
61-90 days	797	3,895	2,963	3,137
91-180 days	4	92	4,633	328
Above 180 days	247	455	462	720
Unreconciled difference	932	1,254	222	75
Total	8,052	36,751	27,425	15,968
Aging group as % of total				
1-30 days	56.7%	44.9%	36.7%	38.9%
31-60 days	28.6%	42.6%	33.7%	34.8%
61-90 days	11.2%	11.0%	10.9%	19.7%
91-180 days	0.1%	0.3%	17.0%	2.1%
Above 180 days	3.5%	1.3%	1.7%	4.5%
Total	100.0%	100.0%	100.0%	100.0%

Source: Management information and UNC analysis

Trade payables



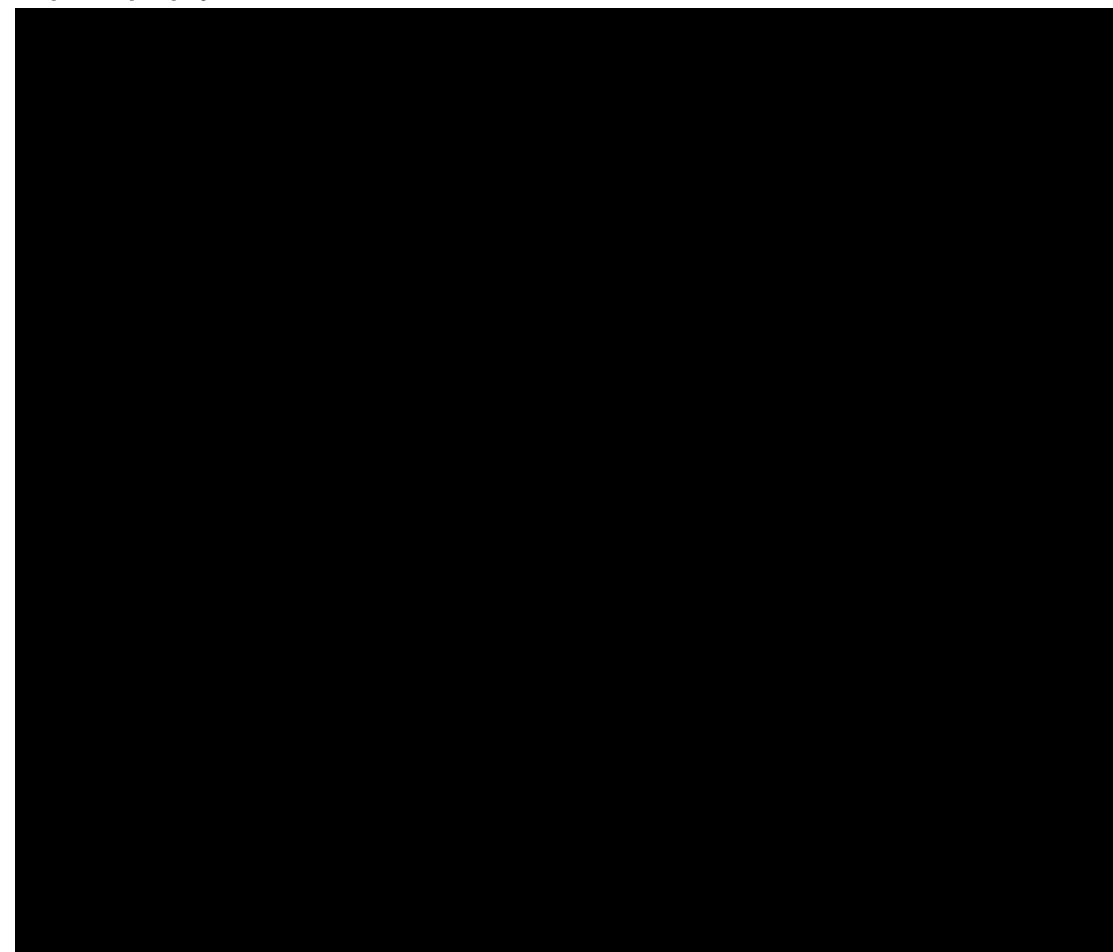
Deposit, Prepayment and Other Receivables (1/2)

Deposit, Prepayment and Other Receivables

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Rental	1,913	2,008	1,919	1,769
Utility	773	901	993	953
Other deposits	947	1,459	403	364
Deposit	3,633	4,368	3,315	3,086
Advances to suppliers	555	2,029	3,137	1,080
Prepaid maintenance	1,065	927	1,569	1,008
Fixed deposit receipt	-	-	789	757
Tax deducted at source	-	-	362	662
CAPEX prepayment	7	836	103	336
Insurance	140	158	198	144
Freight charges	-	250	256	72
Other prepayments	313	452	180	537
Prepayment	2,081	4,652	6,593	4,597
ROU	-	706	(370)	1,185
Staff advances	282	540	498	440
Other receivables	282	1,245	129	1,626
Total	5,996	10,265	10,037	9,308

Source: Management information and UNC analysis

Deposit, prepayment and other receivables



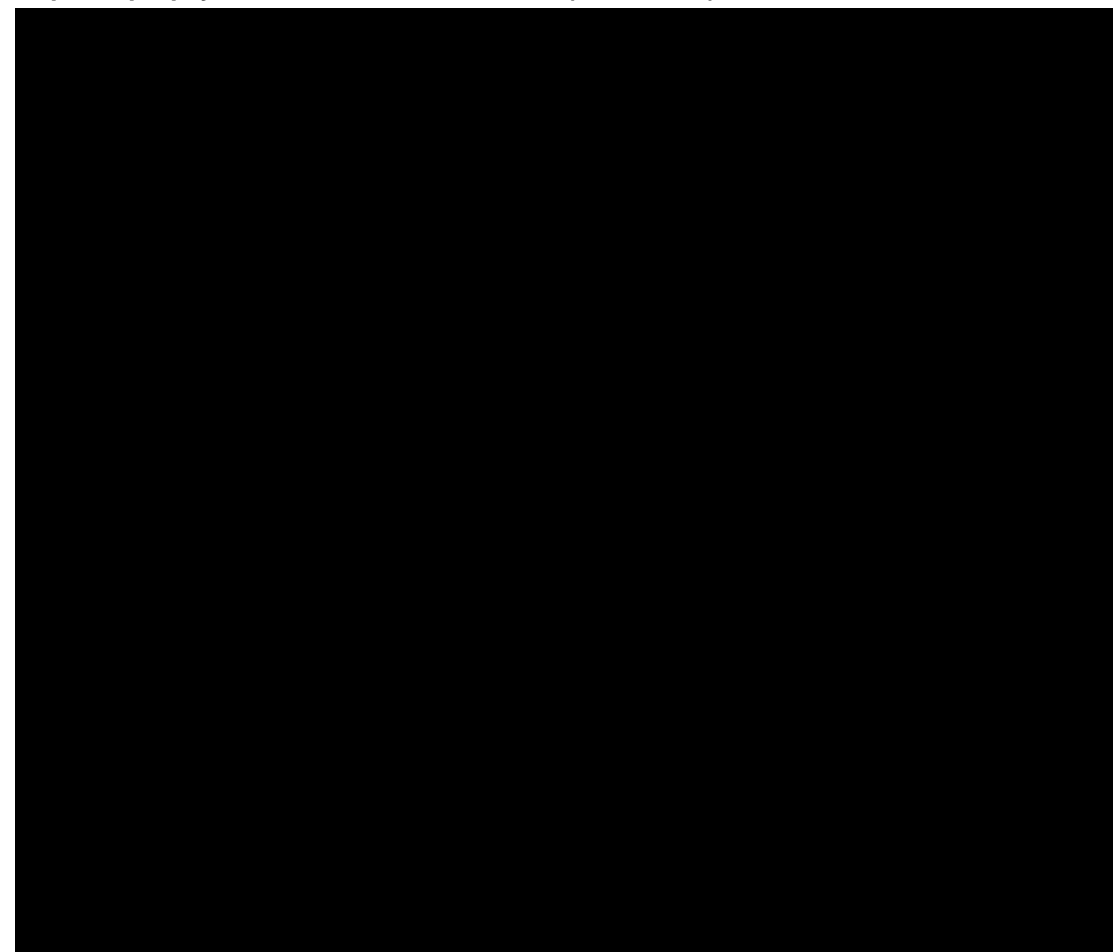
Deposit, Prepayment and Other Receivables (2/2)

Deposit, Prepayment and Other Receivables

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Rental	1,913	2,008	1,919	1,769
Utility	773	901	993	953
Other deposits	947	1,459	403	364
Deposit	3,633	4,368	3,315	3,086
Advances to suppliers	555	2,029	3,137	1,080
Prepaid maintenance	1,065	927	1,569	1,008
Fixed deposit receipt	-	-	789	757
Tax deducted at source	-	-	362	662
CAPEX prepayment	7	836	103	336
Insurance	140	158	198	144
Freight charges	-	250	256	72
Other prepayments	313	452	180	537
Prepayment	2,081	4,652	6,593	4,597
ROU	-	706	(370)	1,185
Staff advances	282	540	498	440
Other receivables	282	1,245	129	1,626
Total	5,996	10,265	10,037	9,308

Source: Management information and UNC analysis

Deposit, prepayment and other receivables (Continued)



Accruals and Other Payables (1/2)

Accruals and Other Payables

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Salary accrual	8,650	11,312	8,968	6,337
Social security / pension accruals	724	1,324	1,531	1,675
Bonus provision	0	2,097	1,542	1,140
Other staff costs	205	488	459	422
Staff-cost related accruals and provisions	9,579	15,220	12,501	9,574
Management fee	360	439	512	486
Utility payables	351	473	393	425
Audit fee	8	8	92	30
Other accruals	817	1,736	1,213	824
Other accruals and provisions	1,536	2,656	2,211	1,765
Temporary receipt	325	899	1,038	520
Rent payables	1,259	1,108	341	325
Other tax recoverable	(232)	(188)	(212)	(171)
Other payables	1,224	2,201	1,490	1,199
Other payables	2,576	4,021	2,656	1,873
Total	13,692	21,897	17,368	13,212

Source: Management information and UNC analysis

Accruals and other payables



Accruals and Other Payables (2/2)

Accruals and Other Payables

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Salary accrual	8,650	11,312	8,968	6,337
Social security / pension accruals	724	1,324	1,531	1,675
Bonus provision	0	2,097	1,542	1,140
Other staff costs	205	488	459	422
Staff-cost related accruals and provisions	9,579	15,220	12,501	9,574
Management fee	360	439	512	486
Utility payables	351	473	393	425
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Temporary receipt	325	899	1,038	520
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Other payables	1,224	2,201	1,490	1,199
Other payables	2,576	4,021	2,656	1,873
Total	13,692	21,897	17,368	13,212

Source: Management information and UNC analysis

Accruals and other payables (Continued)



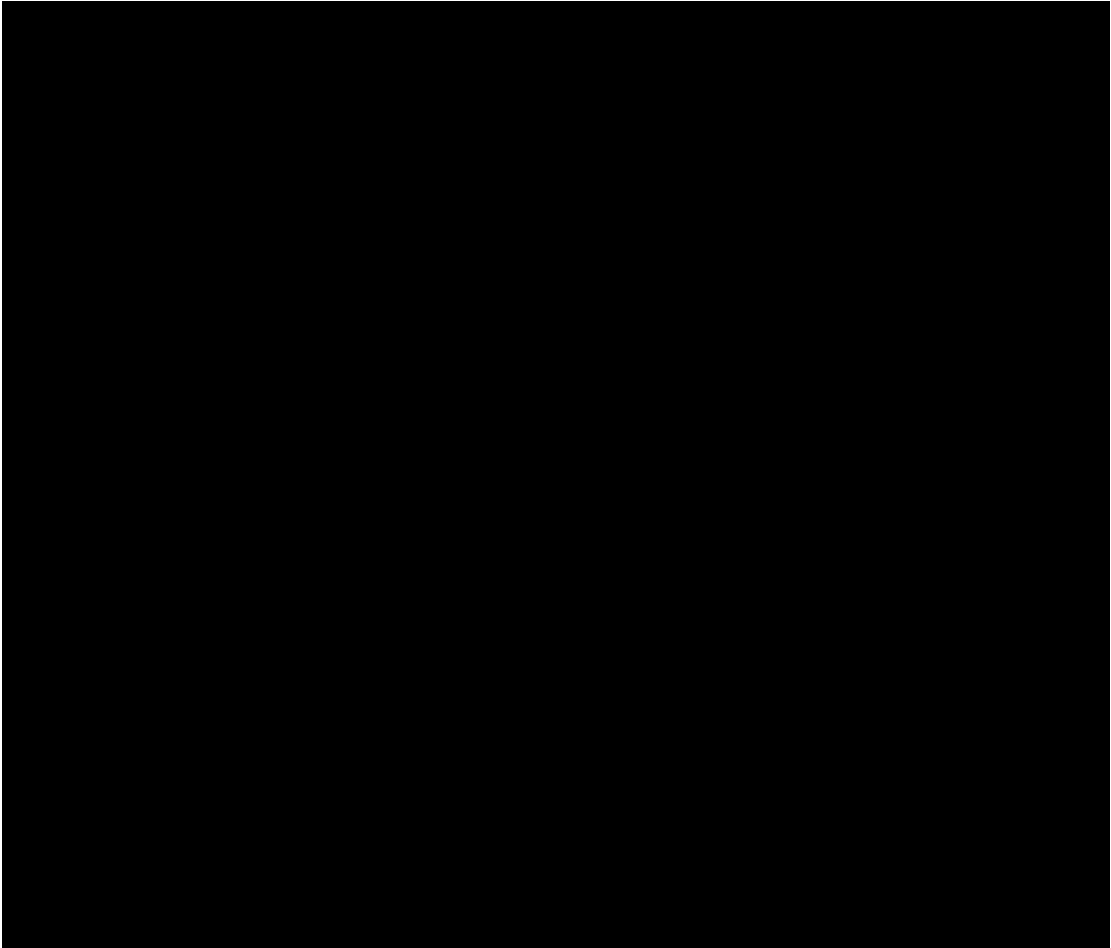
Fixed Assets

Fixed Assets

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Plant & Machinery	13,713	15,727	18,245	17,211
Computer and office equipment	3,394	3,461	3,348	3,244
Leasehold improvement	2,691	2,618	2,560	2,485
Fixture and Furniture	1,692	1,649	1,506	1,417
Total	21,491	23,455	25,658	24,357
Plant & Machinery	2,248	2,189	1,791	1,356
Computer and office equipment	994	808	506	357
Leasehold improvement	608	444	482	352
Fixture and Furniture	80	130	144	95
Motor Vehicle	114	52	25	18
Total	4,044	3,623	2,947	2,177
Plant & Machinery	333	292	443	363
Leasehold improvement	837	602	345	234
Motor Vehicle	0	187	146	126
Computer and office equipment	141	111	59	33
Fixture and Furniture	92	20	6	2
Total	1,402	1,212	999	758
	486	6	-	267
	4	4	2	2
	640	358	-	-
Total	28,067	28,657	29,607	27,562
Depreciation policy	Estimated useful lives (no. of years)			
Plant & machinery	7-10			
Leasehold improvement	7-20			
Fixture & furniture	7-10			
Computer and office equipment	5-10			
Motor Vehicle	5-7			

Source: Management information and UNC analysis

Fixed assets



Bank Loan Summary

Bank Loans

HKD'000	Dec-20 Mgt a/c	Dec-21 Mgt a/c	Dec-22 Mgt a/c	Jun-23 Mgt a/c
Import loan	37,309	46,158	27,097	38,681
Packing loan	28,221	33,719	33,221	20,831
Revolving loan	25,000	19,000	11,000	19,000
Finance lease financing	17,479	15,183	9,582	7,390
Factoring loan (with recourse)	3,283	3,684	17,903	557
Letter of credit	-	-	205	-
Exchange difference	-	-	177	(61)
Total	111,293	117,743	99,184	86,397

Summary of Bank Loans as of Jun-23

Lender	Term	Interest rate	Jun-23
Dah Sing	120 days	HKD: 2.0% / 2.25% p.a. over HIBOR and USD: 2.0% / 2.25% p.a. over the Reference Rate	18,853
HSBC	120 days	HKD: 1.9% p.a. over HIBOR USD: 2.1% p.a. over the Reference Rate	12,945
DBS	120 days	HKD: 2.5% p.a. over HIBOR and USD: 2.5% p.a. over LIBOR	6,650
CTBC	n.p.	n.p.	232
Total import loan			38,681
HSBC	120 days	HKD: 1.9% p.a. over HIBOR USD: 2.1% p.a. over the Reference Rate	20,831
Total packing loan			20,831
HSBC	Repayable at the end of its interest period 1, 2 or 3 months	2.25% p.a. over 1, 2 or 3 months HIBOR	11,000
Dah Sing	commencing from the drawdown	2.5% p.a. over HIBOR	8,000
Total revolving loan			19,000
Finance lease financing			7,390
Dah Sing	1, 2 or 3 months commencing from the drawdown	HKD: 2.0% / 2.25% p.a. over HIBOR and USD: 2.0% / 2.25% p.a. over the Reference Rate	557
Total factoring loan			557
Exchange difference			(61)
Reported bank loans			86,397

Source: Management information and UNC analysis

Bank borrowings

